Pig Whispering 101
Teaching our Skills to Others.
I am your basic animal lover that has a bacon habit.

I came to work in the meat animal harvest field in 1993 at a small mom and pop shop in northern Iowa. “Gilbertville shout out!”

I have worked in large scale harvest facilities with IBP, Tyson and now Triumph Foods.

We started the Humane way group in 2012
Pig whispering 101
what makes me so special?

- **Nothing**
  - Nothing makes me more special than anyone here.
  - I have no magic talent.
  - I do have one thing that some people don’t have.

- **Willingness**
  - Willingness to learn
  - Willingness to then teach others what I have learned
  - Willingness to change and admit I was wrong.
You are also willing?  
You want to succeed?

Then what's the plan.

The A Team never had a plan they had an idea and played it by ear but this isn't TV and we don't always have happy endings.

“I love it when a plan comes together”
The Six P's plan for success

Proper

Previous

Planning

Prevents

Poor

Performance
The Plan

Learning

There is a ton of learning opportunities out there, take the time to learn it.
Coaching others

- Couching others takes time to learn how to do, not everyone is born coach of the year.
- Everyone will not be good at it.
- The fact is most of can teach their skills to others if they try.
- “Try” wait are we back to willingness again?
- Can you get out of your comfort zone and become a coach?
The Plan

Staying Consistent

- We have come expect mediocre service in the US with the exception of a few companies.
- I was recently on the west coast and happened to make five visits to a particular restaurant in a short period of time all across the state.
- What I noticed right away was the control they had over the staff.
- What I noticed next was the fact they had the same pattern of service at every location I stopped at.
The Plan

Staying Consistent

- They stay consistent by demanding it.
- Make no mistake your employees are always testing the fence.
- Firm
- Fare
- Consistent
- If I know the fence is hot every time, I won’t try it as often.
The Plan
Doing the Work

- Just like with everything you do talking about it and thinking about it will not get it done.
- Three frogs sitting on a log one decides to jump off. How many frogs are now on the log?
- Three frogs still on the log.
- Boots on the ground in the mud is the only way to get it done.
The Plan

Classroom

The Classroom doesn’t have to have desks and chairs it can have feed bunks and muck boots.

Where is not as important as what.
Let's Learn about Pigs

Movement/Handlers bubble

- Pigs will always respond to your movement
- Where you are and how you approach them will always dictate what they do.
Document your training program. Yes, this means writing it down! Do the training. Yes, once again you have to actually do it. Review the training to be sure it is completed. Track the results. And now, the hard part... Admit when something isn't working and start over.
Success found!

- YOU can do this.
- It doesn’t take a special talent
- Stay willing
- Stay teachable
- Stay observant
- Stay humble
THANK YOU

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With any questions you might have.